

# INFOCUS

MACRO COMMENT

FEBRUARY 2022



## Oil market at a crossroads

**DISCIPLINED BY NATURE. FLEXIBLE BY DESIGN.**

The icons alongside represent our investment process. Through a disciplined provision of investment policy and security selection at the global level, regional portfolio management teams have the flexibility to construct portfolios to meet the specific requirements of our clients.

**HIGHLIGHTED IN THIS PUBLICATION:**

-  GLOBAL STRATEGIC ASSET ALLOCATION
-  GLOBAL SECURITY SELECTION
-  REGIONAL ASSET ALLOCATION
-  REGIONAL PORTFOLIO CONSTRUCTION

# OIL MARKET AT A CROSSROADS

The price of oil has risen to its highest level since 2014 and many commentators expect it to rise above USD 100 per barrel soon. In this edition of *Infocus*, GianLuigi Mandruzzato looks at the factors that pushed prices up and explains why very diverse scenarios could unfold.

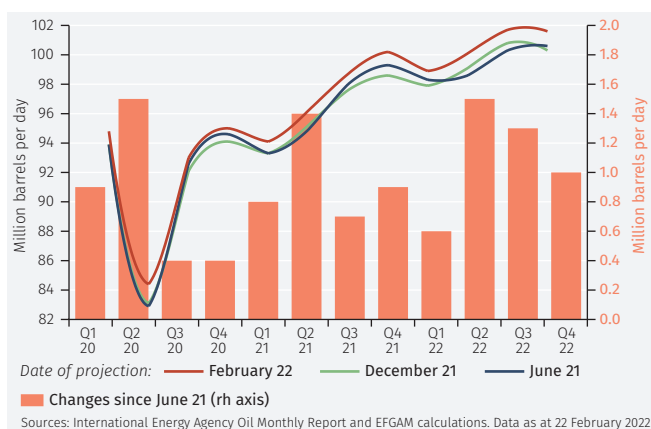
After Putin's declaration of support for the two separatist republics of Donetsk and Luhansk in Ukraine's east, the oil price has returned close to USD 100/bbl (per barrel). Many observers expect the price to rise further and approach the highs reached in 2008 before the collapse of Lehman Brothers. The oil price rise, which has been ongoing since early 2021, is due to three main factors: stronger demand, weaker supply and geopolitical tensions.

## 1. Stronger demand

Since the beginning of 2021, demand for petroleum products has exceeded expectations. Economic growth has been stronger than anticipated despite the spread of new covid variants. Furthermore, the European natural gas crisis, which caused prices to almost quadruple compared to the pre-covid average, has encouraged many electricity producers to switch to oil. According to the International Energy Agency (IEA), this has raised the demand for crude oil by nearly 0.5 million barrels per day (b/d).

Furthermore, on the basis of more detailed information from the petrochemical sectors in China and Saudi Arabia, the IEA has revised the global demand statistics for petroleum products since 2007.<sup>1</sup> In 2021, demand is estimated at nearly 1 million b/d higher than before (see Figure 1).

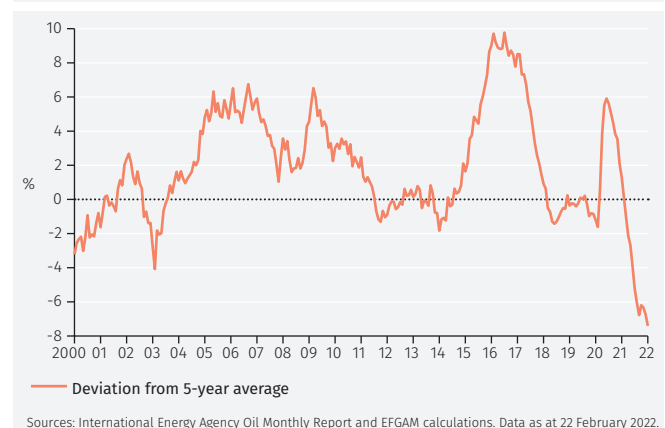
### 1. Global oil demand projections



This information is not new to market insiders and is largely incorporated into current prices. However, the higher level of demand at the end of 2021 raises the demand profile for the

next few years and tightens the market compared to previous assessments. This is exemplified by the rapid decline in the stocks of petroleum products to around 7% below the average of the past five years, a gap not seen in over 20 years (see Figure 2).

### 2. OECD total petroleum products stocks



## 2. Weaker supply

The second factor supporting oil prices is the difficulty OPEC+ countries have had in complying with their production targets. In January, the 19 OPEC+ countries subject to quotas produced 37.8 million b/d of oil, 0.9 million b/d less than planned, according to IEA estimates. This contrasts with the typical OPEC pattern of producing in excess of agreed quotas. That prevailed until the broadening of the cartel to include Russia and other producers which gave birth to OPEC+ at the end of 2016.

Looking ahead, it is worrisome that in several countries, including Angola, Mexico and Nigeria, the estimated sustainable capacity is lower than the January production targets. Nonetheless, the IEA estimates the overall spare capacity of OPEC+ at 6.4 million b/d compared to January output, concentrated in Saudi Arabia, the UAE and Iran, the latter not subject to quotas but to sanctions that limit its exports. This makes it possible that OPEC+ production increases in 2022 but it will mean that countries with spare capacity will be required to take on most of the burden.

US shale oil output is also expected to rise further, spurred by prices significantly above the break-even level estimated at

<sup>1</sup> See IEA *Oil Market Report*, February 2022.

# OIL MARKET AT A CROSSROADS

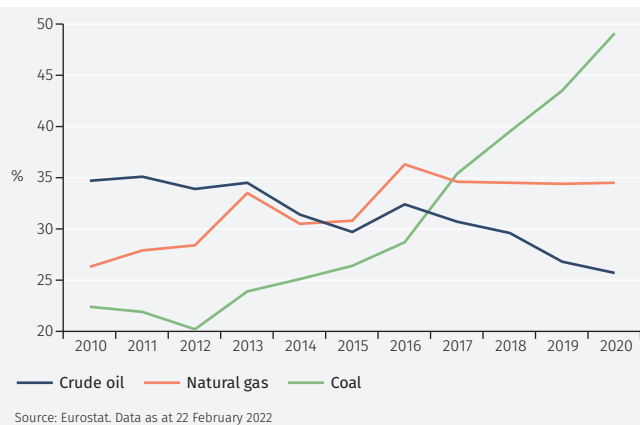
around USD 55/bbl. This, combined with the anticipated rise in OPEC+ supply, will rebalance the market in 2022. Under normal circumstances, this would lead to a fall in the oil price, but the outlook for global energy markets is today highly uncertain.

### 3. Geopolitical tensions

This is in no small part due to the ongoing Ukrainian crisis that has recently helped push up prices and kept natural gas prices high. There are fears that Russia will mount a full-scale invasion of Ukraine and that the West will impose harsh sanctions that could limit, if not completely block, imports of oil and natural gas from Russia.<sup>2</sup> In the most extreme case, OPEC+ and other producers' spare capacity would be insufficient to compensate immediately for the demise of Russian oil and natural gas.

Russia produces around 10.3 million b/d of crude oil and 22.5 trillion cubic feet of natural gas, exporting around half of it. The European Union is the main market for Russian exports, followed by China, whose imports are growing rapidly. The EU depends on Russia for 25% of its imports of crude oil, 35% of its natural gas and 50% of its coal (see Figure 3). The risk of disruptions to the supply of these inputs justifies the increased risk premium on crude oil and the prices of other energy commodities.

3. EU share of energy imports from Russia



Based on a simple model, the current price of West Texas Intermediate oil (WTI) of USD 92/bbl is about USD 21/bbl higher than fair value. It is notable that the gap has widened recently in parallel with the intensification of tensions between Russia and Nato. The revised demand level has led to an increase in the estimated fair value of approximately USD 15/bbl.

### Scenarios for the oil market

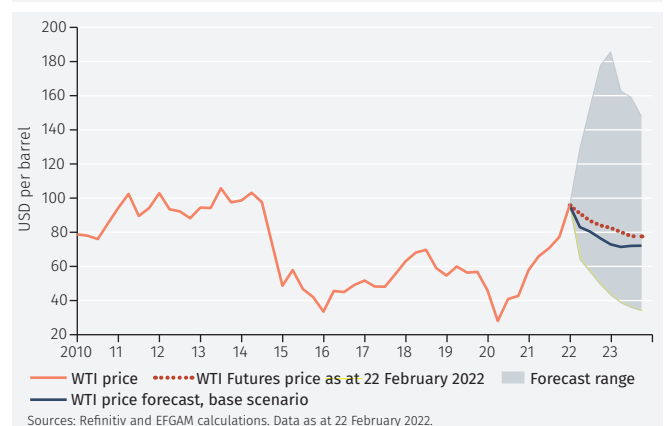
The outlook is more uncertain than normal due to increased geopolitical risk and supply side developments. In the base scenario, oil production increases as projected by the IEA lead to a moderate supply surplus in 2022 and 2023. If this were a good guide to future outcomes, our model forecasts the WTI oil price to gradually decrease towards USD 70/bbl, a little below what is incorporated in the prices of oil futures contracts. Of note, the model forecast is now about 20% higher than before, reflecting the tightening of the oil market due to increased demand.

An alternative scenario sees OPEC+ increasing production by less than planned, bringing the gap to almost 1.5 million b/d, while other producers are unable to compensate for the lower OPEC+ production. In this scenario, the price of WTI oil could rise above USD 130/bbl.

Another scenario sees the imposition of an embargo on Western countries' imports of Russian energy products.<sup>3</sup> Global supply would not drop commensurately because a part would be diverted to China which would not participate in the embargo, which would thereby free supplies from other producers. However, global oil supply could be reduced by up to 2.5 million b/d in the second quarter of 2022 before normalising towards the end of the year following a mix between the return of diplomacy and the increase in supply from other producers, including Saudi Arabia. In this scenario, the oil price could rise as high as USD 180/bbl (see Figure 4).<sup>4</sup>

A final scenario considers an increase in supply from non-OPEC+ producers, mainly from the US, attracted by high prices.

4. WTI price and model forecast



<sup>4</sup> See EFGAM Macro Flash Note, *Pain in Ukraine*.

<sup>3</sup> One important question related to sanctions is whether the EU would be able to substitute Russian energy with energy supplies from elsewhere. This seems difficult to do in the short term and some commentators note that it is not clear if a Russian energy embargo is a credible threat.

<sup>4</sup> The forecast range goes from the one-standard deviation upper forecast in the scenario of embargo on imports from Russia to the one-standard deviation lower forecast in the scenario of increased non-OPEC+ supply.

---

## OIL MARKET AT A CROSSROADS

---

Global production would exceed the base scenario by around 1.5 million b/d starting from the second half of 2022, leading to a progressive increase in inventories. The price of WTI oil could fall below USD 40/bbl in this case, at which point US shale oil production would become unprofitable and likely decrease again in an attempt to support prices.

### **Conclusions**

Energy markets have been tense since the spring of 2021. Increased demand for petroleum products and lower-than-planned supply from OPEC+ have tightened markets, accelerating the fall in inventories to well below the average of the last five years. And geopolitical tensions linked to Ukraine have further helped push the prices of oil and other energy commodities higher.

The outlook for energy prices is uncertain. If there is an escalation of the crisis in Ukraine resulting in a shortage of energy due to an embargo on Russian exports of oil and natural gas, the WTI oil price could rise above USD180 pb. In this case, the consequences for economic growth would be meaningful and negative, especially for the European Union which is highly dependent on Russian energy imports.

Conversely, if diplomacy eventually prevails and OPEC+ countries comply with their production targets, the oil market will see a moderate supply surplus in 2022 and 2023. In this scenario, the WTI oil price is forecast to fall towards USD70 bp over the next few quarters.

## Important Information

**The value of investments and the income derived from them can fall as well as rise, and past performance is no indicator of future performance. Investment products may be subject to investment risks involving, but not limited to, possible loss of all or part of the principal invested.**

This document does not constitute and shall not be construed as a prospectus, advertisement, public offering or placement of, nor a recommendation to buy, sell, hold or solicit, any investment, security, other financial instrument or other product or service. It is not intended to be a final representation of the terms and conditions of any investment, security, other financial instrument or other product or service. This document is for general information only and is not intended as investment advice or any other specific recommendation as to any particular course of action or inaction. The information in this document does not take into account the specific investment objectives, financial situation or particular needs of the recipient. You should seek your own professional advice suitable to your particular circumstances prior to making any investment or if you are in doubt as to the information in this document.

Although information in this document has been obtained from sources believed to be reliable, no member of the EFG group represents or warrants its accuracy, and such information may be incomplete or condensed. Any opinions in this document are subject to change without notice. This document may contain personal opinions which do not necessarily reflect the position of any member of the EFG group. To the fullest extent permissible by law, no member of the EFG group shall be responsible for the consequences of any errors or omissions herein, or reliance upon any opinion or statement contained herein, and each member of the EFG group expressly disclaims any liability, including (without limitation) liability for incidental or consequential damages, arising from the same or resulting from any action or inaction on the part of the recipient in reliance on this document. The availability of this document in any jurisdiction or country may be contrary to local law or regulation and persons who come into possession of this document should inform themselves of and observe any restrictions. This document may not be reproduced, disclosed or distributed (in whole or in part) to any other person without prior written permission from an authorised member of the EFG group.

This document has been produced by EFG Asset Management (UK) Limited for use by the EFG group and the worldwide subsidiaries and affiliates within the EFG group. EFG Asset Management (UK) Limited is authorised and regulated by the UK Financial Conduct Authority, registered no. 7389746. Registered address: EFG Asset Management (UK) Limited, Leconfield House, Curzon Street, London W1J 5JB, United Kingdom, telephone +44 (0)20 7491 9111.

If you have received this document from any affiliate or branch referred to below, please note the following:

### Information for investors in Australia:

This document has been prepared and issued by EFG Asset Management (UK) Limited, a private limited company with registered number 7389746 and with its registered office address at Leconfield House, Curzon Street, London W1J 5JB (telephone number +44 (0)20 7491 9111). EFG Asset Management (UK) Limited is regulated and authorized by the Financial Conduct Authority No. 536771. EFG Asset Management (UK) Limited is exempt from the requirement to hold an Australian financial services licence in respect of the financial services it provides to wholesale clients in Australia and is authorised and regulated by the Financial Conduct Authority of the United Kingdom (FCA Registration No. 536771) under the laws of the United Kingdom which differ from Australian laws.

### ASIC Class Order CO 03/1099

EFG Asset Management (UK) Limited notifies you that it is relying on the Australian Securities & Investments Commission (ASIC) Class Order CO 03/1099 (Class Order) exemption (as extended in operation by ASIC Corporations (Repeal and Transitional Instrument 2016/396) for UK Financial Conduct Authority (FCA) regulated firms which exempts it from the requirement to hold an Australian financial services licence (AFSL) under the Corporations Act 2001 (Cth) (Corporations Act) in respect of the financial services we provide to you.

### UK Regulatory Requirements

The financial services that we provide to you are regulated by the FCA under the laws and regulatory requirements of the United Kingdom which are different to Australia. Consequently any offer or other documentation that you receive from us in the course of us providing financial services to you will be prepared in accordance with those laws and regulatory requirements. The UK regulatory requirements refer to legislation, rules enacted pursuant to the legislation and any other relevant policies or documents issued by the FCA.

### Your Status as a Wholesale Client

In order that we may provide financial services to you, and for us to comply with the Class Order, you must be a 'wholesale client' within the meaning given by section 761G of the Corporations Act. Accordingly, by accepting any documentation from us prior to the commencement of or in the course of us providing financial services to you, you:

- warrant to us that you are a 'wholesale client';
- agree to provide such information or evidence that we may request from time to time to confirm your status as a wholesale client;
- agree that we may cease providing financial services to you if you are no longer a wholesale client or do not provide us with information or evidence satisfactory to us to confirm your status as a wholesale client; and
- agree to notify us in writing within 5 business days if you cease to be a 'wholesale client' for the purposes of the financial services that we provide to you.

**Bahamas:** EFG Bank & Trust (Bahamas) Ltd. is licensed by the Securities Commission of The Bahamas pursuant to the Securities Industry Act, 2011 and Securities Industry Regulations, 2012 and is authorised to conduct securities business in and from The Bahamas including dealing in securities, arranging deals in securities, managing securities and advising on securities. EFG Bank & Trust (Bahamas) Ltd. is also licensed by the Central Bank of The Bahamas pursuant to the Banks and Trust Companies Regulation Act, 2000 as a Bank and Trust company.

**Bahrain:** EFG AG Bahrain Branch is regulated by the Central Bank of Bahrain with registered office at Bahrain Financial Harbour, West Tower – 14th Floor, Kingdom of Bahrain.

**Bermuda:** EFG Wealth Management (Bermuda) Ltd. is an exempted company incorporated in Bermuda with limited liability. Registered address: Thistle House, 2nd Floor, 4 Burnaby Street, Hamilton HM 11, Bermuda.

**Cayman Islands:** EFG Bank is licensed by the Cayman Islands Monetary Authority for the conduct of banking business pursuant to the Banks and Trust Companies Law of the Cayman Islands. EFG Wealth Management (Cayman) Ltd. is licensed by the Cayman Islands Monetary Authority for the conduct of trust business pursuant to the Banks and Trust Companies Law of the Cayman Islands, and for the conduct of securities investment business pursuant to the Securities Investment Business Law of the Cayman Islands.

**Chile:** EFG Corredores de Bolsa SpA is licensed by the Comisión para el Mercado Financiero ("Ex SVS") as a stock broker authorised to conduct securities brokerage transactions in Chile and ancillary regulated activities including discretionary securities portfolio management, arranging deals in securities and investment advice. Registration No: 215. Registered address: Avenida Isidora Goyenechea 2800 Of. 2901, Las Condes, Santiago.

**Cyprus:** EFG Cyprus Limited is an investment firm established in Cyprus with company No. HE408062, having its registered address at Kennedy 23, Globe House, 6th Floor, 1075, Nicosia, Cyprus. EFG Cyprus Limited is authorised and regulated by the Cyprus Securities and Exchange Commission (CySEC)

**Dubai:** EFG (Middle East) Limited is regulated by the Dubai Financial Services Authority with a registered address of Gate Precinct Building 05, Level 07, PO Box 507245, Dubai, UAE.

**Guernsey:** EFG Private Bank (Channel Islands) Limited is licensed by the Guernsey Financial Services Commission.

**Hong Kong:** EFG Bank AG is authorised as a licensed bank by the Hong Kong Monetary Authority pursuant to the Banking Ordinance (Cap. 155, Laws of Hong Kong) and is authorised to carry out Type 1 (dealing in securities), Type 4 (advising on securities) and Type 9 (asset management) regulated activity in Hong Kong.

**Jersey:** EFG Wealth Solutions (Jersey) Limited is regulated by the Jersey Financial Services Commission in the conduct of investment business under the Financial Services (Jersey) Law 1998.

**Liechtenstein:** EFG Bank von Ernst AG is regulated by the Financial Market Authority Liechtenstein, Landstrasse 109, P.O. Box 279, 9490 Vaduz, Liechtenstein.

**Luxembourg:** EFG Bank (Luxembourg) S.A. is listed on the official list of banks established in Luxembourg in accordance with the Luxembourg law of 5 April 1993 on the financial sector (as amended) (the "Law of 1993"), held by the Luxembourg supervisory authority (Commission de Surveillance du Secteur Financier), as a public limited company under Luxembourg law (société anonyme) authorised to carry on its activities pursuant to Article 2 of the Law of 1993. Luxembourg residents should exclusively contact EFG Bank (Luxembourg) S.A., 56 Grand Rue, Luxembourg 2013 Luxembourg, telephone +352 264541, for any information regarding the services of EFG Bank (Luxembourg) S.A.

**Monaco:** EFG Bank (Monaco) SAM is a Monegasque Public Limited Company with a company registration no. 90 S 02647 (Registre du Commerce et de l'Industrie de la Principauté de Monaco). EFG Bank (Monaco) SAM is a bank with financial activities authorised and regulated by the French Prudential Supervision and Resolution Authority and by the Monegasque Commission for the Control of Financial Activities. Registered address: EFG Bank (Monaco) SAM, Villa les Aigles, 15, avenue d'Ostende – BP 37 – 98001 Monaco (Principauté de Monaco), telephone: +377 93 15 11 11. The recipient of this document is perfectly fluent in English and waives the possibility to obtain a French version of this publication.

**People's Republic of China ("PRC"):** EFG Bank AG Shanghai Representative Office is approved by China Banking Regulatory Commission and registered with the Shanghai Administration for Industry and Commerce in accordance with the Regulations of the People's Republic of China for the Administration of Foreign-invested Banks and the related implementing rules. Registration No: 310000500424509. Registered address: Room 65T10, 65 F, Shanghai World Financial Center, No. 100, Century Avenue, Pudong New Area, Shanghai. The business scope of EFG Bank AG Shanghai Representative Office is limited to non-profit making activities only including liaison, market research and consultancy.

**Portugal:** The Portugal branch of EFG Bank (Luxembourg) S.A. is registered with the Portuguese Securities Market Commission under registration number 393 and with the Bank of Portugal under registration number 280. Taxpayer and commercial registration number: 980649439. Registered address: Av. da Liberdade, No 131, 6o Dto – 1250-140 Lisbon, Portugal.

**Singapore:** The Singapore branch of EFG Bank AG (UEN No. T03FC6371J) is licensed by the Monetary Authority of Singapore as a wholesale bank to conduct banking business and is an Exempt Financial Adviser as defined in the Financial Advisers Act and Exempt Capital Markets Services Licensee as defined in the Securities and Futures Act.

**Switzerland:** EFG Bank AG, Zurich, including its Geneva and Lugano branches, is authorised and regulated by the Swiss Financial Market Supervisory Authority (FINMA). Registered address: EFG Bank AG, Bleicherweg 8, 8001 Zurich, Switzerland. Swiss Branches: EFG Bank SA, 24 quai du Seujet, 1211 Geneva 2 and EFG Bank SA, Via Magatti 2 6900 Lugano.

**United Kingdom:** EFG Private Bank Limited is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority, registered no. 144036. EFG Private Bank Limited is a member of the London Stock Exchange. Registered company no. 2321802. Registered address: EFG Private Bank Limited, Leconfield House, Curzon Street, London W1J 5JB, United Kingdom, telephone +44 (0)20 7491 9111. In relation to EFG Asset Management (UK) Limited please note the status disclosure appearing above.

**United States:** EFG Asset Management (UK) Limited is an affiliate of EFG Capital, a U.S. Securities and Exchange Commission ("SEC") registered broker-dealer and member of the Financial Industry Regulatory Authority ("FINRA") and the Securities Investor Protection Corporation ("SIPC"). None of the SEC, FINRA or SIPC, have endorsed this document or the services and products provided by EFG Capital or its U.S. based affiliate, EFGAM Americas. EFGAM Americas is registered with the SEC as an investment adviser. Securities products and brokerage services are provided by EFG Capital, and asset management services are provided by EFGAM Americas. EFG Capital and EFGAM Americas are affiliated by common ownership and may maintain mutually associated personnel. This document is not intended for distribution to U.S. persons or for the accounts of U.S. persons except to persons who are "qualified purchasers" (as defined in the United States Investment Company Act of 1940, as amended (the "Investment Company Act")) and "accredited investors" (as defined in Rule 501(a) under the Securities Act). Any securities referred to in this document will not be registered under the Securities Act or qualified under any applicable state securities statutes. Any funds referred to in this document will not be registered as investment companies under the Investment Company Act. Analysts located outside of the United States are employed by non-US affiliates that are not subject to FINRA regulations.