

## EFG International opens new wealth management office in Florida

### **Zurich, 11 March 2010 – EFG International expands in the Americas by establishing a wealth management office in Key Biscayne**

EFG International's principal wealth management business in the United States, EFG Capital, has established an office in Key Biscayne, Florida. It will work closely with EFG Capital's main office in Miami. EFG Capital also maintains offices in New York and Los Angeles, and this new office increases the total number of employees in the United States to 145, an increase of 65% since 2007.

The Key Biscayne office will accommodate a group of highly qualified wealth management practitioners, led by Mario E. Fernández. Fernández has over 20 years of financial services experience and extensive knowledge in providing wealth advisory services to international families.

Fernández is supported by a group with more than 75 years of relevant experience between them, assisting high net worth individuals and families with complex international financial needs. The team comprises Alexandra Rumie; Jeanette Barker; Henry De Valle; and María Luisa De Jesús. It will focus on providing family wealth services, portfolio and risk management, estate planning and wealth structuring.

Victor M. Echevarria, Chairman, EFG Capital:

- “EFG Capital continues to move forward in the Americas, based on a strong appeal to international clients seeking innovative solutions with a global outlook. Our objective is to extend our presence by attracting teams and individual professionals with a proven track record, and this is well illustrated by our new office in Key Biscayne.”

Mario E. Fernández, Director, Key Biscayne:

- “Effectively managing family wealth is a complex and multifaceted undertaking that requires extensive technical expertise coupled with relationship skills. Our team has been based in Key Biscayne for almost a decade, helping families optimise their wealth and serving their interests as well as those of future generations.”

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## **About EFG Capital**

EFG Capital International Corp. together with EFG Capital Asset Management LLC are the principal providers of wealth management services in the United States and the Americas for EFG International.

EFG Capital Asset Management is an SEC registered investment adviser that offers a variety of investment advisory, portfolio management and family wealth services out of its Miami, Key Biscayne, and Los Angeles offices

EFG Capital International Corp. offers brokerage services out of its Miami, Key Biscayne, and New York offices. EFG Capital International Corp. is registered as a broker-dealer with the U.S. Securities and Exchange Commission and is a member of the Financial Industry Regulatory Authority and the Securities Investor Protection Corporation.

EFG Capital is a trade name for several affiliated entities including EFG Capital International Corp. and EFG Capital Asset Management LLC.

## **About EFG International**

EFG International is a global private banking group offering private banking and asset management services, headquartered in Zurich. EFG International's group of private banking businesses currently operates in over 50 locations in 30 countries, with circa 2,400 employees. EFG International's registered shares (EFGN) are listed on the SIX Swiss Exchange. EFG International is a member of EFG Group.

*Practitioners of the craft of private banking*